NASHVILLE MUSIC LICENSING STUDY ROUNDTABLE AGENDA **JUNE 4 AND 5, 2014**

Belmont University, Mike Curb College of Entertainment and Music Business 34 Music Square East, Studio A, Nashville, Tennessee 37203

DAY ONE

| 9:00-9:30 | Introductions / Opening Remarks |
|-------------|---|
| 9:30-10:30 | Session 1: Current Licensing Landscape |
| | Successful licensing models |
| | Innovative approaches |
| | Current state of collective licensing |
| | Role of direct licensing |
| | Larger versus smaller market participants |
| | Issues of concern to self-represented creators |
| 10:30-10:45 | Break |
| 10:45-11:45 | Session 2: Sound Recordings |
| | Effectiveness of Section 112 and 114 statutory licenses |
| | Administrative benefits and challenges of statutory licenses |
| | Section 112 and 114 ratesetting process |
| | Distinction between interactive and non-interactive services |
| 11:45-12:00 | Break |
| 12:00-1:00 | Session 3: Musical Works – Reproduction and Distribution |
| | ■ Effectiveness of the Section 115 statutory license |
| | Administrative benefits and challenges of statutory licenses |
| | Potential modernization of Section 115 license |
| | Section 115 ratesetting process |
| 1:00-2:30 | Lunch Break |
| 2:30-3:30 | Session 4: Fair Royalty Rates and Platform Parity |
| | Fundamental concerns and principles |
| | Impact of differing licensing regimes and ratesetting standards on royalty rates and delivery platforms |

Impact of limited sound recording performance right

3:30-3:45 Break

3:45-4:45 Session 5: Data Standards

- Current state of industry data
- Marketplace challenges and needs
- Status of current initiatives relating to musical works
- Status of current initiatives relating to sound recordings
- Other initiatives
- Government encouragement of universal standards

4:45-5:00 Day One Wrap-Up

DAY TWO

9:00-9:15 Introductions

9:15-10:15 Session 6: Musical Works – Public Performance

- Effectiveness of PRO licensing process
- Administrative benefits and challenges of PRO licensing
- PRO ratesetting process
- Impact of ASCAP and BMI consent decrees
- Role of other PROs

10:15-10:30 Break

10:30-11:30 Session 7: Industry Incentives and Investment

- Impact of current licensing regimes on creators' incentives and livelihoods
- State of investment in new projects and talent
- Ability to bring new products and services to market
- State of investment in new products and services
- Division of revenues between and among creators and distributors

11:30-11:45 Break

11:45-12:45 Session 8: Pre-1972 Sound Recordings

- Infringement and liability concerns
- Administrative issues
- Impact of federal protection for pre-1972 sound recordings on licensing practices
- Possibility of more limited federal protection tied to statutory licenses

12:45-2:15 Lunch Break

2:15-3:15 Session 9: Potential Future Developments

- Unified licensing models, including joint licensing of sound recording rights, mechanical rights and/or musical work public performance rights
- Evolution of collective rights organizations and practices
- Modification, expansion, or elimination of statutory licenses
- Micro-licensing and other alternatives
- Government facilitation of new approaches

3:15-3:30 Break

3:30-4:30 Observer Comments

Structured opportunity for roundtable observers to provide additional comments on panel topics

4:30-5:00 Day Two Wrap-Up / Closing Remarks

LOS ANGELES MUSIC LICENSING STUDY ROUNDTABLE AGENDA JUNE 16 AND 17, 2014

UCLA School of Law 385 Charles E. Young Drive East, Room 1314, Los Angeles, California 90095

DAY ONE

| 9:00-9:30 | Introductions / Opening Remarks |
|-------------|---|
| 9:30-10:30 | Session 1: Current Licensing Landscape |
| | Successful licensing models |
| | Innovative approaches |
| | Current state of collective licensing |
| | Role of direct licensing |
| | Larger versus smaller market participants |
| | Issues of concern to self-represented creators |
| 10:30-10:45 | Break |
| 10:45-11:45 | Session 2: Sound Recordings |
| | ■ Effectiveness of Section 112 and 114 statutory licenses |
| | Administrative benefits and challenges of statutory licenses |
| | Section 112 and 114 ratesetting process |
| | Distinction between interactive and non-interactive services |
| 11:45-12:00 | Break |
| 12:00-1:00 | Session 3: Musical Works – Reproduction and Distribution |
| | Effectiveness of the Section 115 statutory license |
| | Administrative benefits and challenges of statutory licenses |
| | Potential modernization of Section 115 license |
| | Section 115 ratesetting process |
| 1:00-2:30 | Lunch Break |
| 2:30-3:30 | Session 4: Fair Royalty Rates and Platform Parity |
| | Fundamental concerns and principles |
| | Impact of differing licensing regimes and ratesetting standards on royalty rates and delivery platforms |

Impact of limited sound recording performance right

3:30-3:45 Break

3:45-4:45 Session 5: Data Standards

- Current state of industry data
- Marketplace challenges and needs
- Status of current initiatives relating to musical works
- Status of current initiatives relating to sound recordings
- Other initiatives
- Government encouragement of universal standards

4:45-5:00 Day One Wrap-Up

DAY TWO

9:00-9:15 Introductions

9:15-10:15 Session 6: Musical Works – Public Performance

- Effectiveness of PRO licensing process
- Administrative benefits and challenges of PRO licensing
- PRO ratesetting process
- Impact of ASCAP and BMI consent decrees
- Role of other PROs

10:15-10:30 Break

10:30-11:30 Session 7: Industry Incentives and Investment

- Impact of current licensing regimes on creators' incentives and livelihoods
- State of investment in new projects and talent
- Ability to bring new products and services to market
- State of investment in new products and services
- Division of revenues between and among creators and distributors

11:30-11:45 Break

11:45-12:45 Session 8: Pre-1972 Sound Recordings

- Infringement and liability concerns
- Administrative issues
- Impact of federal protection for pre-1972 sound recordings on licensing practices
- Possibility of more limited federal protection tied to statutory licenses

12:45-2:15 **Lunch Break**

2:15-3:15 Session 9: Potential Future Developments

- Unified licensing models, including joint licensing of sound recording rights, mechanical rights and/or musical work public performance rights
- Evolution of collective rights organizations and practices
- Modification, expansion, or elimination of statutory licenses
- Micro-licensing and other alternatives
- Government facilitation of new approaches

3:15-3:30 Break

3:30-4:30 Observer Comments

Structured opportunity for roundtable observers to provide additional comments on panel topics

4:30-5:00 Day Two Wrap-Up / Closing Remarks

NEW YORK CITY MUSIC LICENSING STUDY ROUNDTABLE AGENDA JUNE 23 AND 24, 2014

New York University School of Law 40 Washington Square South (Lipton Hall & Greenberg Lounge), New York, New York 10012

DAY ONE

| 9:00-9:30 | Introductions / Opening Remarks |
|-------------|---|
| 9:30-10:30 | Session 1: Current Licensing Landscape |
| | Successful licensing models |
| | Innovative approaches |
| | Current state of collective licensing |
| | Role of direct licensing |
| | Larger versus smaller market participants |
| | Issues of concern to self-represented creators |
| 10:30-10:45 | Break |
| 10:45-11:45 | Session 2: Sound Recordings |
| | ■ Effectiveness of Section 112 and 114 statutory licenses |
| | Administrative benefits and challenges of statutory licenses |
| | Section 112 and 114 ratesetting process |
| | Distinction between interactive and non-interactive services |
| 11:45-12:00 | Break |
| 12:00-1:00 | Session 3: Musical Works – Reproduction and Distribution |
| | ■ Effectiveness of the Section 115 statutory license |
| | Administrative benefits and challenges of statutory licenses |
| | Potential modernization of Section 115 license |
| | Section 115 ratesetting process |
| 1:00-2:30 | Lunch Break |
| 2:30-3:30 | Session 4: Fair Royalty Rates and Platform Parity |
| | Fundamental concerns and principles |
| | Impact of differing licensing regimes and ratesetting standards on royalty rates and delivery platforms |

Impact of limited sound recording performance right

3:30-3:45 Break

3:45-4:45 Session 5: Data Standards

- Current state of industry data
- Marketplace challenges and needs
- Status of current initiatives relating to musical works
- Status of current initiatives relating to sound recordings
- Other initiatives
- Government encouragement of universal standards

4:45-5:00 Day One Wrap-Up

DAY TWO

8:30-8:45 Introductions

8:45-9:45 Session 6: Musical Works – Public Performance

- Effectiveness of PRO licensing process
- Administrative benefits and challenges of PRO licensing
- PRO ratesetting process
- Impact of ASCAP and BMI consent decrees
- Role of other PROs

9:45-10:00 Break

10:00-11:00 Session 7: Industry Incentives and Investment

- Impact of current licensing regimes on creators' incentives and livelihoods
- State of investment in new projects and talent
- Ability to bring new products and services to market
- State of investment in new products and services
- Division of revenues between and among creators and distributors

11:00-11:15 Break

11:15-12:15 Session 8: Pre-1972 Sound Recordings

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- Possibility of more limited federal protection tied to statutory licenses

12:15-1:30 Lunch Break

1:30-2:30 Session 9: Potential Future Developments

- Unified licensing models, including joint licensing of sound recording rights, mechanical rights and/or musical work public performance rights
- Evolution of collective rights organizations and practices
- Modification, expansion, or elimination of statutory licenses
- Micro-licensing and other alternatives
- Government facilitation of new approaches

2:30-3:30 Observer Comments

Structured opportunity for roundtable observers to provide additional comments on panel topics

3:30-4:00 Day Two Wrap-Up / Closing Remarks