

Copyright Office Modernization Webinar Series October 25, 2021

The webinar will begin promptly at 1:00 p.m. ET



#### SUBMITTING QUESTIONS

**To submit a question**, use the Q&A dialog box in the lower right corner. You may submit a question during any portion of this webinar; however, questions will be answered at the end of the presentation.

Please note: we may not be able to answer all questions received in the allotted time. Thank you.



# WELCOME



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# WHAT IS THE CONTACT CENTER?









# WHY MODERNIZE THE CONTACT CENTER?









#### A LOOK AT PIO: TYPICAL YEAR

# **Yearly Contacts**

Average daily call volume is ~225

170,000+

1% in-person

1% correspondence

1% chat

Most Popular Method

50% email

47% phone

#### A LOOK AT PIO: FULL TELEWORK

# **Yearly Contacts**

Average daily call volume is ~197

258,000+

.02 % in-person

correspondence

3% chat

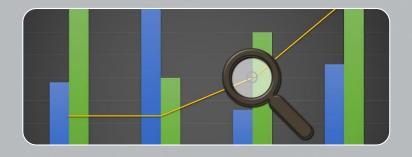
**Most Popular Method** 

67% email 28% phone

### **OUR JOURNEY**











Analyzed Current State

Identified Best Practices

Developed
Tailored
Recommendations



# RECOMMENDATIONS





**Optimize Customer Experience** 



**Streamline Operations** 



Leverage Emerging Technology



Improve Workforce Alignment



**Enhance Data Utilization** 



### **OPTIMIZE CUSTOMER EXPERIENCE**



- Improve usability and reliability of digital services
- Adopt proven contact center best practices and technologies
- Facilitate timely and accurate delivery of services across all contact channels



#### STREAMLINE OPERATIONS



- Improve shared services by standardizing technologies across the Copyright Office
- Incorporate targeted solutions such as centralized customer relationship management tools (CRMs) and knowledge management systems



# LEVERAGE EMERGING TECHNOLOGIES



- Facilitate adoption of modern contact center technologies to help build and maintain more modern and resilient IT
- Expand commercial technologies and using common solutions to improve efficiency



#### **IMPROVE WORKFORCE ALIGNMENT**



- Optimize inquiry escalation to improve customer experience and operational efficiency
- Align staff skills
- Shift lower-tier inquiries by utilizing an evolving centralized knowledge base and advanced technology tools



#### **ENHANCE DATA UTILIZATION**



- Leverage operational data as a strategic asset
- Develop long-term, enterprise-wide strategies to better govern data
- Use data analysis to improve decision making and accountability and inform policy-making, innovation, oversight, and learning

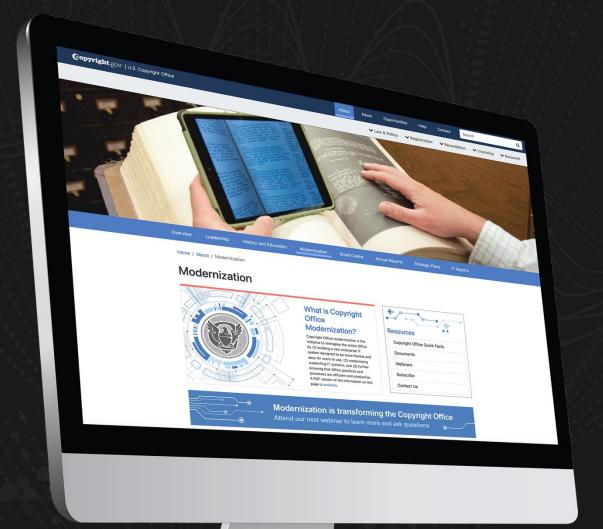


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# **Learn More**

For More Information copyright.gov/copyright-modernization

**Send Questions To**modernization@copyright.gov

