July 22, 2015

Maria Pallante Register of Copyrights U.S. Copyright Office 101Independence Ave. S.E. Washington, DC 20559-6000

RE: Notice of Inquiry, Copyright Office, Library of Congress **Copyright Protection for Certain Visual Works** (Docket No. 2015-01) To Whom it May Concern:

My name is Robert Franklin. I own a greeting card company. Since 2007 I have produced products that have sold in stores all across the US.

I am writing to address the problems visual artists face in the new digital environment.

1. What are the most significant challenges related to monetizing and/or licensing photographs, graphic artworks, and/or illustrations?

I work with freelance illustrators, they need to maintain revenue streams in order to make a living. The resale of their past images is part of their day to day way of doing business. My collection of work is a valuable resource that produces income for me and my family. Any attempt to replace our existing copyright laws with a system that would benefit internet companies would endanger their ability to make a living. Certain companies have already begun digitizing works without permission or financial compensation for the artists. Why would the government favor corporations like this instead of those who actually create new work?

2. What are the most significant enforcement challenges for photographers, graphic artists, and/or illustrators?

The very proposals the Copyright Office has made to Congress concern me. It is essentially a revised Orphan Works (OW) bill, but would be even worse. Orphan Works

bills have been resoundingly opposed by artists since they first appeared a decade ago. A copyright law built on the foundation of orphan works law **would allow internet companies to syphon off revenue from artists** with the hopes of creating an even better revenue stream for themselves. There can be no bigger challenge for those who make a living creating new works than to have to compete with giant corporations that can get artwork free from artists and compete with them for their own markets.

3. What are the most significant registration challenges for photographers, graphic artists, and/or illustrators?

The proposal to reintroduce registration would become another financial burden for artists. No matter how little registries might charge in the beginning, like banks, they would soon begin to introduce charges and fees that would grow as they gain a greater and greater competitive advantage over freelance artists. Anyone who says this won't happen is not living in the real world. In the end, if the government succeeds in passing this legislation, the end result will be that artists will find themselves paying through the nose to maintain their images in somebody else's for profit registries. As for the images artists can't afford to register, or those they can't find the time to register, or those they can't find decades old metadata to register will all fall into noncompliance and a lifetime of images created at great expense and effort will be free to be exploited by others.

4. What are the most significant challenges or frustrations for those who wish to make legal use of photographs, graphic art works, and/or illustrations?

In most artists work they make fair use of photographs and other graphic artworks for reference but that is about all.

5. What other issues or challenges should the Office be aware of regarding photographs, graphic artworks, and/or illustrations under the Copyright Act?

The kind of system the Copyright Office has proposed to Congress seems all too familiar to me. Artists have already seen their foreign reprographics royalties diverted away from them for at least 20 years. I fear this is exactly what is going to happen with the proposals the Copyright Office has made to Congress.

To prevent this unjust conflict of interest, it is imperative that no artists group that supports this legislation be allowed to receive any financial benefit from the creation of copyright registries or notice of use registries. These artists organizations have failed artists and should not be allowed to use this legislation to profit even further off the artists they were created to help.

I thank you for reading my letter and I ask you to recommend that visual art be excluded from any orphan works provisions Congress writes into the new copyright act.

Thanks,

Robert Franklin